



**Executive Committee Meeting**  
**Monday, February 4, 2019 - 4:00pm**  
**CSB Boardroom**  
*(Teleconference 321-394-0707)*

Attendees: Paula Just (Chair), Daryl Bishop, Susie Glasgow, Robert Jordan,  
 Travis Mack, Mike Menyhart, Patty Stratton.

**Agenda**

*To facilitate and be the catalyst for workforce development services  
 that are responsive to the employment needs of Brevard County*

Page No.

**Call to Order**

**Introductions**

**Public Comment:**

**Action Items:**

A. Approval of Executive Minutes for 11/5/18	<i>Paula Just</i>	1 – 2
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**Discussion/Information Items:**

A. President Update (no brief)	<i>Marci Murphy</i>	
B. Governance/Finance Committee Update (no brief)	<i>Daryl Bishop</i>	
C. Hidden Talent	<i>Marci Murphy</i>	3 – 4
D. Grow the Resources of the Board		5 - 13

**Adjourn**

*Meeting information is always available @ [careersourcebrevard.com](http://careersourcebrevard.com)  
 For questions please call 321-394-0507 TTY: 711-321-394-0507*

**Upcoming Meetings:**

*All meetings are in the CSB Boardroom unless otherwise noted*

**February 2018**

13<sup>th</sup> Board of Directors Annual Retreat-8am-Rockledge Career Center

**March 2018**

8<sup>th</sup> Career Center Committee-8:30am

**April 2018**

26<sup>th</sup> Industry Workforce Committee-8:30am

30<sup>th</sup> Executive Committee-4pm

**May 2018**

15<sup>th</sup> Board of Directors-8am

**June 2018**

14<sup>th</sup> Career Center Committee-8:30am

**CareerSource Brevard (CSB)**  
Executive Committee Meeting  
November 5, 2018

**MINUTES**

**Members in Attendance:** Paula Just (Chair) (via teleconference), Daryl Bishop (via teleconference), Susie Glasgow (via teleconference), Mike Menyhart (via teleconference), Travis Mack (via teleconference), Patty Stratton (via teleconference).

**Members Absent:** Robert Jordan.

**Staff in Attendance:** Marci Murphy, Richard Meagher, Lyn Sevin.

**Guests:** None

Paula Just called the meeting to order at 4:02pm.

**Public Comments:** There was no public comment.

**Action Items:**

Approval of Executive Committee Minutes

Motion to approve the Executive Committee minutes for August 9, 2018 made by Daryl Bishop and seconded by Mike Menyhart. Motion passed unanimously.

**Discussion/Information Items:**

Rebuild Florida

Staff gave an overview of the Rebuilding Florida partnership and the funding received by CareerSource Brevard to support local operations of the program. The impact to the Rockledge Career Center was also reviewed. There was discussion on how the funds would be utilized.

Patty Stratton joined the meeting at 4:07pm

THMP Card Processing Report

Staff presented recommendations resulting from a Taylor, Hall, Miller & Parker (THMP) audit following inconsistencies in handling of customer support cards. The recommendations included reimbursement from C2 for the missing support cards and modifying the Customer Support Card process to ensure adequate internal controls and proper accountability. Staff reviewed process changes CSB will put into place to prevent future mishandling of support cards.

Susie Glasgow joined the meeting at 4:19pm.

Grow the Resources of the Board

A matrix was shared showing grant opportunities, unrestricted revenue projects and partnerships that CSB is pursuing to help grow the resources of the Board.

Paula Just left the meeting at 4:23pm.

President Update

Ms. Murphy gave updates on the FBI investigation into the Tampa/St. Petersburg Local Workforce Boards, the two vacant Board seats which CSB is in the process of recruiting from community based organizations, the Workforce Summit held in Orlando, and C2's annual meeting held in Texas.

**Adjournment:**

The meeting adjourned at 4:35pm.

Submitted by,

Reviewed by,

(signature on file) 11/9/2018  
Lyn Sevin Date

(signature on file) 11/9/2018  
Paula Just Date

## *Information Brief*

### **Hidden Talent Update**

#### **Background**

With Brevard's unemployment rate hovering around 3.3%, there is a shortage of workforce talent across every industry. CSB is concentrating on this challenge. Committee strategies, actions and the President's goals have been focused on addressing the workforce shortages. One area of focus has been finding Hidden Talent. For CSB, Hidden Talent refers to persons who exist in our community who may have not associated themselves with our services and programs. They can be persons who have great potential to meet employer needs with some encouragement, connecting or assistance such as skills retooling. CSB has implemented several Task Teams with strategies in place to find and bring more talent into the Career Centers and in our Employ Florida Database where businesses can find the talent they need.

Below are the strategies being addressed company-wide and in CSB's Task Teams, along with an update on processes and ideas that are being implemented.

#### **Find ways to attract job seekers to our Career Centers.**

- Basic Computer Lab created for job seekers
- Welcome packets for new customers
- Process in place to update TV Monitors
- Adult Ed in Career Centers for ESOL training and Customer Service & Sales training
- Brevard Achievement Center housed in our Titusville Career Center
- Voc. Rehab. in our Rockledge Career Center for partial day
- Exploring a workshop/Job Club for the underemployed
- Hosting an evening hour job fair in May 2019 for job seekers currently employed, but looking to transition to other employment

#### **Finds ways to outreach to the community to bring in more job seekers.**

- Faith-based focus group to discover what congregations are looking for with regard to workforce services
- Company-wide listing of all the CBO's (Community Based Organizations) CSB has reached out to in the last four months of 2018.
- Developing CBO presentation of CSB services to be delivered to selected organizations (from list stated above), creating referral processes, developing relationships and feedback loops in order to outreach to their customers on a regular basis with regards to workforce services.

- General Manager of Career Centers joined the Brevard Re-entry Task Force and is chairing the Employment Committee
- Business Liaisons attending community and business networking events to get the word out about CareerSource Brevard and the services available.

**Focus on finding the hidden talent through working with special populations.**

- Applied for and received a \$250,000 grant to work with the ex-offender population. CSB will call the program “R.I.S.E. Brevard” which stands for Re-entry Intervention resulting in Successful Employment
- Expungement training for staff along with a resource sheet to help job seekers
- Department of Corrections Job Fair
- Surveys to ex-offenders to find out what they need
- Work Readiness workshops specifically designed for ex-offenders, mature workers, and the Latino populations
- New funding from AARP on March 1 for \$110,000 to help 50+ job seekers
- Continued funding through September to focus on the Hurricane Maria participants and the Latino population.
- Underemployed pilot program with focus on low wage earners upskilling in Information Technology (IT) for employment. Will contain an outreach campaign leveraged with our America’s Promise Grant training dollars
- Working in coordination with METCA (Macedonia Education Technology and Career Academy) to assist with outreach in low-income communities for our health care training programs.

**CSB continues to focus on and prioritize services to Military Veterans as well as Military Families, Out of School Youth and other special groups with specific funding allocations.**



REVISED  
01//28/2019

## Grow the Resources of the Board Report

**BOLD** Denotes  
Revisions or Additions

<b>GRANTS</b> (Federal, State Local Competitive and Non-competitive)				
<b>Resource Information</b>	<b>Amount Awarded</b>	<b>Grant Focus</b>	<b>Current Status</b>	<b>Staff Lead</b>
<p>Grant Name: AARP Foundation Back to Work 50+ Women's Economic Stability Incentive Initiative (WESI)</p> <p>Time Frame: 3/1/15 – 02/28/2019</p> <p>Funding Source: Social Innovation Fund (SIF) &amp; AARP Foundation.</p> <p>Partner(s): NA</p>	\$263,936	Offering unemployed women information sessions; computer, financial literacy, and job skills training; coaching and job search assistance for women ages 50-64.	<p><b>We are currently wrapping up with our final cohort, Wave 22, of this project.</b> Metrics from Jan 1, 2018 – <b>Jan 22, 2019</b> efforts include:</p> <ul style="list-style-type: none"> <li>• # Attended 7 Smart Strategy Workshops – <b>315 (125%</b> of goal)</li> <li>• # started coaching program – <b>185 (123%</b> of goal)</li> <li>• # Hired – <b>104 (157%</b> of goal)</li> <li>• Average hourly wage - <b>\$15.06</b></li> </ul> <p><b>All metrics are final with the exception of # hired. This will continue to increase til the grant ends in Feb 2019.</b></p>	Jana Bauer
<p>Grant Name: Back to Work 50+ (BTW 50+)</p> <p>Time Frame: 3/1/19 – 12/31/2019</p> <p>Funding Source: AARP Foundation</p> <p>Partner(s): NA</p>	<b>\$110,000</b>	CSB was selected to submit a grant application & plan which was approved to begin the AARP 50+ Services in Brevard County. The current program focused on Women ends 02/2/2019. This program will focus on all persons 50+. It will allow us continued use of AARP Foundation Logo, outreach support and educational materials	<p><b>Funding was awarded for efforts from March 1, 2019 – December 31, 2020. Funding will support 1 FTE staff to conduct all workshops and additional expenses necessary to conduct 5 waves per year. Case management will be integrated into the career centers and offered countywide.</b></p>	Jana Bauer
<p>Grant Name: H-1B American Promise Grant (APG)</p> <p>Time Frame: 01/01/17 – 12/31/20</p> <p>Funding Source: USDOL</p> <p>Partner(s): LWDB 12 Central Florida</p>	\$2,380,337	This project will target high-growth jobs aligned with the Information Technology (IT) and IT-Related industry sector, ranging from entry-level occupations to high-level management positions in LWDB Region 12 & 13 using a sector strategy approach.	<p>Current grant activity includes continued meeting of subcommittees. Some notable activities include:</p> <ul style="list-style-type: none"> <li>-<b>Intense training for our centers Career Counselors (CC) and Business Liaisons. This included role playing, assessment of APG participants and use of new tools to help understand the IT Fields and the Occupations.</b></li> <li>- <b>CompTIA, Nation's premier IT Certification institutions provided us their IT Assessment tools to evaluate APG Participants.</b></li> <li>-<b>Working on adding two more certification training institutions, EFSC and Keiser University. This improves</b></li> </ul>	

**GRANTS** (Federal, State Local Competitive and Non-competitive)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead																		
			<p>compliance by giving job seekers more flexible and timely options for completing their IT certification.</p> <ul style="list-style-type: none"> <li>- Influential partnership was developed at recent International Cybersecurity Summit held at the Kennedy Space Center. Announcement was made of the newly formed partnership between CSB/APG with the host organizations, the International Association of Certified ISAOs (IACI).</li> <li>- Planning 4/4/19 Cybersecurity Expo including Job Fair with industry CE Speakers.</li> <li>-Performance as of 12/31/2018</li> </ul> <table border="1" data-bbox="1062 747 1459 1171"> <thead> <tr> <th>Performance Metric</th> <th>Grant Outcome</th> <th>Performance as of 12/31</th> </tr> </thead> <tbody> <tr> <td>Participants Served</td> <td>400</td> <td>131</td> </tr> <tr> <td>Participants Enrolled</td> <td>400</td> <td>128</td> </tr> <tr> <td>Participants Completing Training</td> <td>360</td> <td>77</td> </tr> <tr> <td>Participants Completing Training and Receive Credential</td> <td>320</td> <td>57</td> </tr> <tr> <td>Obtain Employment</td> <td>270</td> <td>49</td> </tr> </tbody> </table>	Performance Metric	Grant Outcome	Performance as of 12/31	Participants Served	400	131	Participants Enrolled	400	128	Participants Completing Training	360	77	Participants Completing Training and Receive Credential	320	57	Obtain Employment	270	49	
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<p>Name: Cooperative Outreach Program with Moore Communications and CareerSource Florida</p> <p>Time Frame: 10/01/18 – 06/31/20</p> <p>Funding Source: Wagner Peyser State Level Funding</p> <p>Partner(s): CareerSource Florida &amp; Moore Communications</p>	<p>\$31,406</p>	<p>This funding is allocated based on our region size and is focused on strengthening CSF network brand, influencing action by business/job seekers to use CSB services, connect business with talent and to offset communication outreach costs and support local efforts.</p>	<p><b>Two talent attraction/recruitment campaign creative began November, 2018.</b></p> <p><b>Updates to the existing Engineer Recruitment campaign include updated economic stats and added partner placement information. Paid social ads launch 2/1/19 followed by direct mail sequence.</b></p> <p><b>The second multimedia campaign targets reaching underemployed talent poised for a career in IT. Paid social ads launch 3/15/19 followed by direct mail sequence.</b></p>	<p>Denise Biondi</p>																		

**GRANTS** (Federal, State Local Competitive and Non-competitive)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
<p>Grant Name: Hurricane Matthew Dislocated Worker Grant (DWG)</p> <p>Time Frame: 12/1/2016 - 9/31/2019</p> <p>Funding Source: USDOL through DOE DWG</p> <p>Partner(s): NA</p>	<p>\$6,013,500</p>	<p>Projects for clean-up, demolition, repair, renovation, and reconstruction of destroyed public structures, facilities, and lands within the affected communities.</p>	<p>CSB received an additional \$1,490,408 in funding for a total of \$6,013,500 and an extension of time until 09/30/2019. This grant is focusing on an array of projects in cities, county, and the wildlife refuge as well as other locations where damage occurred. <b>Some projects on federal lands have been suspended until the shutdown is resolved.</b></p>	<p>Jim Watson</p>
<p>Hurricane Irma Dislocated Worker Grant (DWG)</p> <p>Time Frame: 09/07/2017 - 9/30/2019</p> <p>Funding Source: USDOL through DEO (DWG)</p> <p>Partners: NA</p>	<p>\$4,000,000</p>	<p>Projects for clean-up, demolition, repair, renovation, and reconstruction of destroyed public structures, facilities, and lands within the affected communities. Grant allows for the expenditure of training funds to support DWG workers transitioning out of the temporary work.</p>	<p>CSB received an extension until 09/30/2019. This grant is focusing on an array of projects in cities, county, and the wildlife refuge as well as other locations where damage occurred. <b>Some projects on federal lands have been suspended until the shutdown is resolved.</b></p>	<p>Jim Watson</p>
<p>Grant Name: Governors Challenge</p> <p>Time Frame:01/01/2018 – 12/31/2018</p> <p>Funding Source: DEO using WIOA Funding</p> <p>Partners(s): None</p>	<p>\$20,000</p>	<p>The focus of this grant is provide assistance to individuals who have relocated from Puerto Rico and the Virgin Islands due to Hurricane Maria. Allowable activities include: outreach to targeted populations, assessment of needs, and the provision of WIOA services to help eligible participants regain employment.</p>	<p><b>CSB has focused the funding for this grant to attract and provide services to evacuees from Puerto Rico. Working in partnership with Brevard Adult Education CSB continues to be to provide English as Second Language (ESOL) classes for those who have relocated to Brevard County. These classes are provided two times a week at all three CSB locations. These offerings have allowed individuals to find CSB based on the need to speak English for work and living on the mainland. Eighteen individuals from Puerto Rico have taken advantage of these classes and four have entered employment.</b></p>	<p>Wendi Bost</p>
<p>Grant Name: Maria Evacuees</p> <p>Time Frame: 10/01/2017 – 09/30/2019</p> <p>Funding Source: USDOL through DEO (DWG)</p> <p>Partners(s): None</p>	<p>\$125,000</p>	<p>The focus of this grant funding is for persons who have relocated from Puerto Rico and the Virgin Islands due to Hurricane Maria. Funds can be used for a variety of services to assist in training &amp; employment. The plan for this grant is to focus on creating a series of “Welcome Workshops for Latino Newcomers”.</p>	<p><b>The Phase I workshops have been completed with approximately 70 participants. Phase II implementation started in January 2019. Workshops are currently being offered in Spanish to assist with understanding the interviewing process and as well as understanding employer expectations. An outreach campaign has been developed to connect CSB</b></p>	<p>Wendi Bost</p>



**GRANTS** (Federal, State Local Competitive and Non-competitive)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
			<p>services to the Hispanic Community called “Activa tu Carrera” which can continue beyond life of this grant.</p> <p>Staff arranged our contractor Urbander, a Webinar on 01/17/2019 for other LWDB on “Harnessing Latino Impact: Cultural Drivers that Boost Latino Engagement.”</p>	
<p>Grant Name: Soft Skills Pilot Grant</p> <p>Time Frame: 07/01/2017 - 06/30/2019</p> <p>Funding Source: CS Florida- SS Initiatives Grant</p> <p>Partners: SHRM, AARP, EDC</p>	<p>\$267,968</p>	<p>Pilot program to build on our Sector Strategy initiatives by listening to the voice and concerns of industry. In Phase One we will offer 500 participants basic soft skills training thru a national partner that is practical, self-paced, credentialed and credible to employers and monitor hiring and retention patterns for positive results.</p>	<p>The Department of Economic Opportunity began offering the same soft skills online program as part of their “Ready to Work” Initiative. This soft skills program is now available to employers and job seekers free of charge. Even with this change CSB will complete the grant requirements and focus on the follow up activities which will demonstrate to DEO and others - the value of soft skills training. <b>CSB has served 430 of the 500 planned for the grant effort. 370 have completed the program and 115 are employed after the training. Activities over the last several months include:</b></p> <ul style="list-style-type: none"> <li>-Participated in the Central Area Adult Education Apprenticeship Event on November 15th.</li> <li>-Manned a Soft Skills booth at CSB’s Paychecks for Patriots Job Fair held on November 8th.</li> <li>-The Melbourne Chamber of Commerce, Small Businesses Council meeting was hosted by CSB on November 6. Soft Skills information was a part of that event.</li> </ul>	<p>Foy Staley</p>
<p>Grant Name: Nursing Career Pathways Training Proposal</p> <p>Time Frame: 11/01/2017 - 06/30/2019</p> <p>Funding Source: CS Florida – SS Initiatives Grant</p> <p>Partner(s): Macedonia Community Development Corp. (MCDC)</p>	<p>\$350,387</p>	<p>Focused on filling training program vacancies with a talent pipeline to address the nursing shortage. Contracting services for pipeline recruiting efforts through Macedonia Community Development Corporation (MCDC) to recruit 300 prospects for healthcare training as part of an enrollment funnel for 23 LPN trainees, 20 CNA or PCA trainees to enter training programs by 6/30/2019. One Staffing Specialist position is also funded through the grant.</p>	<p><b>To date, 30 CNA/PCA trainees have been enrolled, exceeding the goal by 10. Also, 21 LPN trainees have been enrolled leaving 2 enrollments to meet the goal. Recent activities to support the grant:</b></p> <ul style="list-style-type: none"> <li>- With Harris Casel closing, Brevard County lost its regional Prometric test site for CNA certification.</li> <li>- Brevard Nursing Academy (BNA) applied and was approved to become the new regional Prometric site.</li> </ul>	<p>Megan Cochran</p>

**GRANTS** (Federal, State Local Competitive and Non-competitive)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
			<p><b>-Since BNA is a start up, CSB donated 6 computer stations to be used for testing that were available due to system upgrade.</b></p>	
<p>Grant Name: Florida Department of Economic Opportunity (DEO)/ National Health Emergency Opioid Dislocated Worker Demonstration Grant ROUND 2</p> <p>Time Frame: TBA</p> <p>Funding Source: USDOL Disaster Worker Grant (DWG)</p> <p>Partner(s): Eckerd Connects &amp; Brevard Opioid Task Force.</p>	<p>(\$2,000,000)</p>	<p>This grant has two targets: (1) Servicing dislocated workers, new entrants into the workforce, directly impacted by or residing in a community heavily impacted by the opioid crisis. (2) Building the capacity of the workforce in occupations that can help address the opioid crisis; and assisting workers seeking to enter professions that could help in addressing the opioid crisis and its causes. States are the only eligible entities for these grants. Unlike the Round 1 grants, this opportunity was written to mirror the traditional DWG grants.</p>	<p>For Round 2 CSB was one of 2 workforce boards that expressed an interest in the funding. <b>DEO received questions from USDOL about the Round 2 submission which have been answered. We are awaiting a final answer from USDOL.</b></p>	<p>Wendi Bost</p>
<p>Grant Name: <a href="#">Rebuild Florida</a></p> <p>Time Frame: 09/01/2018 – 03/31/2019</p> <p>Funding Source: DEO/ Community Development Block Grant – Disaster Recovery (CDBG-DR)</p> <p>Partner(s): Innovation Emergency Management (IEM)</p>	<p><b>\$133,650</b></p>	<p>Rebuild Florida is a partnership of DEO and the U.S. Department of Housing and Urban Development (HUD), which approved funding to local communities for Florida's long-term recovery efforts after the 2017 hurricane season. Rebuild Florida Housing Repair funds will help eligible homeowners impacted by Hurricane Irma and individuals and families from Puerto Rico and the Virgin Islands displaced by Hurricane Maria. Rebuild Florida will repair and rebuild damaged homes across the hardest-hit communities of our state. CSB's role at the request of DEO is to provide space for the up to 12 staff.</p>	<p>The funding is for the first 6 months of the use of space. Innovative Emergency Management (IEM) is DEO's vendor for the program. This funding will be used to offset the cost of contractor staff who are present during the hours that the building is open.</p> <p><b>CSB plans to use some of the excess funding from this grant to support other staff needs identified in the Career Center for those persons with mental and substance use barriers.</b></p>	<p>Jeff Witt or Don Lusk</p>
<p>Grant Name: Department of Economic Opportunity Community Development Block Grant – Disaster Recovery (DR) Construction Industry Training</p> <p>Time Frame: Unknown</p>	<p>Unknown</p>	<p>CSB staff responded to the DEO request for information regarding a workforce training opportunity to address construction industry staffing needs. The training \$ amount has not been determined. The target is low to moderate income individuals. Brevard is one of 10 counties identified as impacted by Hurricane</p>	<p>Staff is awaiting further instructions regarding establishing a training program focused on the construction industry.</p>	<p>James Watson</p>

**GRANTS** (Federal, State Local Competitive and Non-competitive)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
<p>Funding Source: DEO/ Community Development Block Grant – Disaster Recovery (CDBG-DR)</p> <p>Partner(s): Unknown</p>		<p>Irma designated to benefit from this funding.</p>		
<p>Grant Name: FloridaMakes - NIST</p> <p>Time Frame: TBA</p> <p>Funding Source: VIA Florida Makes U.S. Department of Commerce National Institute of Standards &amp; Technology</p> <p>Partner(s): Innovation Emergency Management (IEM)</p>	<p>(\$125,000)</p>	<p>This grant was submitted in support of Florida Makes grant submission to the U.S. Department of Commerce National Institute of Standards &amp; Technology (NIST) to support the expansion of the AeroFlex Pre-apprenticeship Program in Brevard County.</p>	<p>CSB will support this grant by providing a dedicated program manager to oversee efforts. This will include developing innovative outreach collateral for industry partners and job seekers. CSB will provide assessments, career advising, training funds and support services via WIOA formula funding. <b>CSB is still awaiting notification of this grant outcome. Delay has been attributed to the federal shutdown.</b></p>	<p>TBA</p>
<p>Grant Name: Aero-Flex Pre-Apprenticeship Program</p> <p>Time Frame: 01/01//2019 - 06/30/2020</p> <p>Funding Source: CS Florida – Sector Strategies</p> <p>Partner(s): CareerSource Palm Beach, Tooling U, EDC, FloridaMakes, the Future’s Center for Apprenticeship &amp; Work Based Learning, SpaceFlorida, ASRC, Brevard Adult Ed, Northrup Grumman, Lockheed Martin, South Bay Workforce Investment Board, Training Funding Partners.</p>	<p>\$149,129</p>	<p>CareerSource Brevard (CSB) in partnership and collaboration with CareerSource Palm Beach (CSPB) intend to replicate a very successful, employer-driven pre-apprenticeship program that has been proven to support industry needs in California. The Aero-Flex Pre-Apprenticeship program will also meet the workforce development needs common to our region’s aerospace and aviation manufacturing industry partners. This unique training program provides a customized layer within the framework to allow each employer to design or ‘flex’ its own program, meeting not only needs of the industry but each participating employer.</p>	<p>This grant request was submitted to CareerSource Florida for \$149,129 with a leveraged local funds of \$189,125 for a total of \$338,254. This is a planning grant that is being coordinated with the NIST grant listed above. An outcome of the planning grant is to train 12 persons.</p> <p><b>We were notified on 01/17/2019 that we received this grant. Staff is currently working on the plans to implement the AeroFlex program in Brevard.</b></p>	<p>TBA</p>
<p>Grant Name: Brevard Adult Education Pre-Apprenticeship Program Expansion</p> <p>Time Frame: 01/01/2019 - 06/30/2020</p> <p>Funding Source: CS Florida – Apprenticeship Expansion</p> <p>Partner(s): Brevard Adult Education, Brevard Air</p>	<p>\$100,000</p>	<p>CareerSource Brevard and the Brevard County School District’s Adult Education program has been coordinating with existing Registered Apprenticeship (RA) programs in the Local Workforce Development Board (LWDB) Area 13 for the last 12 months to expand the number of participants who select and succeed in apprenticeships. This effort’s focus is to minimize working in silos and to maximize</p>	<p>This grant request was submitted to CareerSource Florida for \$100,000 with a leveraged local funds of \$30,580 for a total of \$130,580. An outcome of the planning grant is to train 20 persons.</p> <p><b>We were notified of this grant approval on 01/17/2019.</b></p>	<p>TBA</p>

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Conditioning Contractors Association (BACCA), ABO Apprenticeship (Coastal Mechanical), Southeast Power Corporation, Brevard Electrical Apprenticeship Program, ABC Institute		collaboration. This collaboration has assisted in creating the Brevard Adult Education Pre-apprenticeship Program to support Building & Construction trades. The following lists each of the apprenticeship partners for this grant and the Pre-Apprenticeship program:		
Grant Name: R.I.S.E. Brevard  Time Frame: 01/01//2019 - 06/30/2020  Funding Source: CS Florida – Pathways to Prosperity  Partner(s): Brevard County Drug Court & Florida Department of Corrections	<b>\$250,000</b>	“R.I.S.E. Brevard” stands for Re-entry Intervention resulting in Successful Employment. This grant will target the Ex-Offender population from our partners who are in need of vocational training and career assistance.	This grant request was submitted to CareerSource Florida for \$379,005. An outcome of the planning grant is to train 36 persons. <b>CSB received notification of approval on 1/17/2019 for \$250,000. CSB will be augmenting this grant with additional training dollars.</b>	Jim Watson

<b>UNRESTRICTED REVENUES</b> (Non-governmental funding, Fee for service, Foundation and Corporate giving programs)				
<b>Resource Information</b>	<b>Amount Awarded</b>	<b>Grant Focus</b>	<b>Current Status</b>	<b>Staff Lead</b>
Grant Name: Ticket to Work (TTW) Program  Time Frame: Indefinite  Funding Source: Social Security Administration  Partner(s): Vocational Rehabilitation	<b>\$228,776</b> To Date	Focused on eligible TTW customers who want to return unsubsidized employment using the Employment Network (EN).	Staff continue to work with eligible customers who are interested in work or training. EN continues to progress at a modest pace with 46 tickets being assigned. <b>Receipts for the first half of the year (7/1/18-12/31/18) are \$5,478 for a cumulative total of \$228,776.</b>	Jim Watson
Grant Name: Florida Partnership Plus  Time Frame: Indefinite  Funding Source: Social Security Administration  Partner(s): Vocational Rehabilitation (VR)	<b>\$11,500</b> To Date	Exiting Voc. Rehab participants who have found employment and are currently receiving SSI or SSDI. CSB will provide Employment Network mandatory follow up services. Funds are reported as part of the SSA TTW program and our unrestricted. CSB receives compensation in two forms: (1) \$1000 for any participant exiting that remains employed at SGA (Substantial Gainful Activity) for a seven month duration. (2) \$500 for written benefit summary analysis (BSA)	CSB received \$ 10,000 in PY 16-17 and 17-18, CSB received \$11,500. The number of referrals for this service have steadily declined. No new referrals this quarter. <b>Staff is reaching out to Vocational Rehabilitation to determined if this is still a viable program and worth our participation.</b>	Jim Watson

<b>UNRESTRICTED REVENUES</b> (Non-governmental funding, Fee for service, Foundation and Corporate giving programs)				
<b>Resource Information</b>	<b>Amount Awarded</b>	<b>Grant Focus</b>	<b>Current Status</b>	<b>Staff Lead</b>
		completed by a certified Community Partner Work Incentive Coordinator (CPWIC).		
<p>Grant Name: Tobacco Free Florida</p> <p>Time Frame: Indefinite</p> <p>Funding Source: Bureau of Tobacco Free Florida</p> <p>Partner(s): Florida Department of Health</p>	<b>\$42,912.50</b> To Date	The Bureau of Tobacco Free Florida (BTFF) partners with Florida RWB's to promote the "3 Free and Easy Ways to Quit" program to help clients quit tobacco and improve their employability. While this program is available free to all Florida residents, the Department of Health targets workforce clients and reward LWDB's for each client referral.	<p>This agreement provides unrestricted revenue.</p> <p>Receipts for the first quarter of the year (7/1/18-9/30/18) are \$2,775 and <b>\$1,800 for the second quarter. Cumulative total of \$42,912.50.</b></p>	
<p>Grant Name: Healthcare Sector Strategy</p> <p>Time Frame: 7/1/16 – 9/30/19</p> <p>Funding Source: Private Sector</p> <p>Partner(s): A variety of health care employers, training vendors and others.</p>	\$308,000 To Date	Employ a Healthcare Sector Strategist to coordinate Healthcare Sector Strategy to facilitate solutions for current workforce needs, projections for workforce issues over the next five years, and resources to meet both long and short term goals as established by the industry as a whole.	<ul style="list-style-type: none"> <li>• <b>Exceeded aggregate goals for Quarter 10, October–December 2018</b></li> <li>• <b>In partnership with Macedonia Community Development Corp. (MCDC – METCA- ECC), and Brevard Adult Education, TABE Boot Camps were held for CNA and LPN training candidates to facilitate a faster remediation time frame and confidence building for adult learners. Results reduced training program entry time frame by four months for CNAs. LPN completers achieving higher grade scores were given access to a TEAS test prep course.</b></li> <li>• <b>The next Brevard Healthcare Workforce Consortium meeting was moved from January and will be held February 5, 2019.</b></li> </ul>	Megan Cochran
<p>Grant Name: City of Palm Bay – Juniors to Jobs Program</p> <p>Time Frame: June – August 2019</p> <p>Funding Source: City of Palm Bay</p> <p>Partner(s): US Conference of Mayors</p>	<b>TBD</b>	Using a combination of \$ from Palm Bay and USCM, CSB will facilitate the "Juniors to Jobs" summer youth training program focusing on teaching 25 high-school juniors the skills they need to obtain employment.	<b>Planning has begun for the 2019 program. All dates have been set and student outreach will begin next month. The Foundations Training will be condensed down from 4 half days to two full days.</b>	Jana Bauer

**UNRESTRICTED REVENUES** (Non-governmental funding, Fee for service, Foundation and Corporate giving programs)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
<p>Grant Name: City of Cocoa Youth Summer Employment Program</p> <p>Time Frame: June – August 2019</p> <p>Funding Source(s): City of Cocoa</p> <p>Partner(s): NA</p>	<p>TBD</p>	<p>Using funding from the City of Cocoa, CSB will facilitate a summer youth training program focusing on teaching 22 high school juniors and seniors the skills they need to obtain employment. This includes a paid Work Experience piece with the City.</p>	<p><b>Planning will occur in February for the 2019 program. All indications so far is that Cocoa would like to continue the program.</b></p>	<p>Jana Bauer</p>
<p>Grant Name: Wells Fargo AARP 50+ Support Services</p> <p>Time Frame: 10/01/2018 - 02/28/2019</p> <p>Funding Sources: Wells Fargo Bank</p> <p>Partners(s): NA</p>	<p>\$10,000</p>	<p>The focus of this grant is to assist participants in our program with support services needed to ensure successful job placement. Services can consist of transportation assistance, clothing to create a good first impression, and test preparation fees, etc.</p>	<p><b>To date, we have assisted 18 AARP BTW50+ participants with \$2,204 in services. Services have included transportation, first impressions and certification/testing/licensing assistance.</b></p>	<p>Jana Bauer</p>