



Executive Committee Meeting
Monday, August 1, 2022 - 4:00pm
CSB Boardroom/Virtual TEAMS meeting

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[1414,857316393#](#) Phone Conference ID: 857 316 393#

Attendees: Lloyd Gregg (Chair), Mary Jane Brecklin, Colleen Browne, Mike Menyhart, Nancy Heller

Agenda

*To facilitate and be the catalyst for workforce development services
that are responsive to the employment needs of Brevard County*

		<u>Page No.</u>
Call to Order	Lloyd Gregg	
Roll Call		
Public Comment:		
Presentations:		
A. Letter Grades	Marci	1 - 6
Action Items:		
A. Approval of Executive Minutes for 5/2/2022	Lloyd Gregg	7 - 9
B. Presentation of President's Completed Goals PY 2021-2022		10 - 14
C. President's Goals PY 2022-2023		15 - 17
D. Board Member Nominations (briefs supplied at meeting)		
Discussion/Information Items:		
A. President's Report (no brief)		
B. Finance Committee Report (no brief)	Colleen Browne	
C. Grow the Resources of the Board	Marci	18 - 21
Adjourn		

Meeting information is always available @ careersourcebrevard.com

Pursuant to the provisions of the Americans with Disabilities Act, any person requiring special accommodations to participate in this meeting is asked to advise CareerSource Brevard at least 48 hours prior to the meeting by contacting Lyn Sevin at (321) 394-0507. Persons who are hearing or speech impaired can contact Lyn Sevin through the Florida Relay Service by dialing 7-1-1

Upcoming Meetings:

August 2022

1st Finance Committee-3:30pm

1st Executive Committee-4:00pm

18th Board of Directors-8:30am

September 2022

No meetings

October 2022

11th Industry Workforce Committee-8:30am

25th Career Center Committee-8:30am

November 2022

7th Finance Committee-3:30pm

7th Executive Committee-4:00pm

17th Board of Directors-8:30am

December 2022

No meetings

January 2023

10th Industry Workforce Committee-8:30am

24th Career Center Committee-8:30am

February 2023

6th Finance Committee-3:30pm

6th Executive Committee-4:00pm

18th Board of Directors-8:00am -12:00pm (Annual Meeting and Retreat)

March 2023

No meetings

April 2023

11th Industry Workforce Committee-8:30am

25th Career Center Committee-8:30am

May 2023

1st Finance Committee-3:30pm

1st Executive Committee-4:00pm

18th Board of Directors Retreat-8:00am-12pm (TBD)

June 2023

No meetings



New Letter Grade Measurements



**Information Prepared and
Distributed by:**



The Reimagining Education and Career Help Office

Formula Overview

Seven weighted measures totaling 100% and one “extra credit” measure worth up to five percentage points:

Measure #1 – 20%: Employment and Training Services (WIOA measures).

Measure #2 – 10%: Work-Related Training.

Measure #3 – 25%: Earning Increase for WIOA Adult, WIOA Dislocated Worker, and Wagner-Peyser Participants.

Measure #4 – 10%: Completion-to-Funding Ratio.

Measure #5 – 5%: Repeat Business.

Measure #6 – 5%: Business Penetration.

Measure #7 – 25%: Reduction in Public Assistance (not yet available).

Extra Credit Measure – up to additional five percentage points: Serving Individuals on Public Assistance (not yet available).



MEASURE #1

Employment and Training Services Outcomes

Comprises the local workforce development board's existing 18 federal accountability measures.

These measures include:

- Entered employment 2nd and 4th quarter after exit.
- Median earnings 2nd quarter after exit.
- Credential attainment rate.
- Measurable skill gains.

Category: Employment and Training Services

Weight: 20%



MEASURE #2

Work-Related Training

The percentage of all job seekers who received work-related training. Work-Related Training includes:

- Occupational skills training.
- On-the-job training.
- Registered apprenticeship.
- Customized training for employers.

Category: Training Services

Weight: 10%



MEASURE #3

Earnings Increases

The percentage of participants who earned more the second quarter after exit than before their engagement with the local workforce development board.

Participants include:

- WIOA Adult.
- WIOA Dislocated Worker.
- Wagner-Peyser.

Category: Employment and Training Services, Self-Sufficiency

Weight: 25%



MEASURE #4

Completion to Funding Ratio

Compares a local workforce development board's share of statewide WIOA and Wagner-Peyser exiters with the local workforce development board's share of statewide funding allocations.

Category: Employment and Training Services

Weight: 10%



MEASURE #5

Repeat Business

Percentage of employers served in prior three years that continued to be served in the current program year.

Category: Business Services

Weight: 5%



MEASURE #6

Business Penetration

Compares the percentage of employers served in the current year to the percentage served in the prior year.

Category: Business Services

Weight: 5%



MEASURE #7

Reduction in Public Assistance

The percentage of exiters who received SNAP or TANF benefits during their engagement with the local workforce development board who were no longer receiving SNAP or TANF benefits in the fourth quarter after exit.

NEW MEASURE IN PARTNERSHIP WITH DCF

Category: Employment and Training Services, Self-Sufficiency

Weight: 25%



EXTRA CREDIT MEASURE

Serving Individuals on Public Assistance

Awards up to five percentage points toward the total grade based on the percentage of customers receiving SNAP or TANF benefits.

NEW MEASURE IN PARTNERSHIP WITH DCF

Category: Employment and Training Services, Self-Sufficiency

Bonus: Up to five percentage point



NOTES:

- Base year data is scheduled to be released in Fall of 2022 for Program Year 2021-22.
- Letter Grades will be assigned based on a 10-point scale (90-100 = A)
- Measure 7 and the Extra Credit Measure are still under development with regard to the data source and availability.
- Actions taken for receiving a certain grade have not been discussed/developed.



CareerSource Brevard (CSB)
Executive Committee Meeting
May 2, 2022

MINUTES

Members in Attendance: Lloyd Gregg (Chair), Nancy Heller (virtually), Colleen Browne, Mike Menyhart (virtually), and Susie Glasgow.

Members Absent: Mary Jane Brecklin

Staff in Attendance: Marci Murphy, Richard Meagher, Lynn Hudson, and Holly Paschal.

Guests: None

Lloyd Gregg called the meeting to order at 4:00pm.

Roll Call: Holly Paschal

Public Comments: There was no public comment.

Presentations:

There were no presentations.

Action Items:

Approval of Executive Committee Minutes

Motion to approve the Executive Committee minutes for February 3, 2022, made by Mike Menyhart and seconded by Nancy Heller. Motion passed unanimously.

Approval of Board Member Reappointments

According to the CSB bylaws, Directors of the Board serve three-year terms and prior to the end of their term, the Executive Committee reviews each member to determine which Board Members should be asked to serve additional terms, subject to Board approval. The President asked the Committee to review and approve the following members whose terms are ending on 6/30/2022:

Frank Abbate – Brevard County Manager

Shawn Beal – Business Manager, IBEW 208

Susie Glasgow – President/CEO, Kegman Inc.

Nancy Heller – Project Director, SCSEP

Art Hoelke – GM/Vice President, Knight’s Armament Company

Jennifer Kenny – Organizer, IBEW 606

Traci Klinkbeil – Community Administrator, Department of Children & Families

Terry Schrumpf – President/CEO, Florida Sports & Spinal Rehab

Motion to approve the reappointments for inclusion on the agenda of the next full Board of Directors meeting made by Susan Glasgow and seconded by Mike Menyhart. Motion passed unanimously. Action by the Board of Directors will result in requesting ratification action by the Brevard County Commission.

Board Member Nomination

A recommendation from CSB President Marci Murphy to reach out to potential board members Karen Locke, COO of Crosswinds Youth Services, Terrance Levell, Executive Director of AMI Kids, and Ellena Little, Executive Director of Club Esteem was made to fill the vacated seat by Lynn Brockwell-Carey. Motion to approve the CSB President's solicitation of possible board member nominations was made by Susan Glasgow and seconded by Colleen Browne.

Discussion/Information Items:

Budget Discussion

Richard Meagher and Lynn Hudson shared with the Committee the action brief for the Proposed Budget for Program Year (PY) 2022-2023 that was presented during the Finance Committee Meeting on May 2, 2022.

Presidents Report

Marci Murphy introduced CSB Accountant Lynn Hudson to the Committee.

Ms. Murphy informed the Committee that CSB currently has an RFP for Auditing and Monitoring services and gave the Committee background information on the RFP process.

Ms. Murphy reported on the REACH Act that was passed and put into place on July 1, 2021. She shared the REACH Act At-A-Glance summary, she discussed changes coming to the workforce, and shared several handouts relating to the changes. Ms. Murphy shared the background information on House Bill 1507 and how it relates to the REACH Act. Ms. Murphy informed the Committee on the strategy of sharing the uniqueness of Brevard County with focuses on the Space Coast and activities outside of the Career Center. The Committee suggested to include statistics on launches from Brevard County and successful activities happening at Port Canaveral.

Ms. Murphy reported on a seat on Florida Workforce Development Association (FWDA) and explained that CSB has been asked to find another board member from our region that is a business that could sit in on the meetings and explained what that member role would consist of. Colleen Browne volunteered to serve as a FWDA representative.

Lastly,

Grow the Resources of the Board

A matrix was shared showing grant opportunities, unrestricted revenue projects and partnerships that CSB is pursuing to help grow the resources of the Board.

Adjournment:

The meeting adjourned at 5:34pm.

Submitted by,

Reviewed by,

(Signature on File)
Holly Paschal

5/03/2022
Date

(Signature on File)
Lloyd Gregg

5/03/2022
Date



CareerSource Brevard Presidents Completed Goals for PY 21-22



President's Completed 21-22 Goals (15%)

Goal	%	Measure	Status
Create processes that ensure CareerSource Brevard stays compliant with all Federal, State and local policies, procedures, guidance and agreements. Many new and modified requirements are coming from DEO/CSF as a result of the DOL state/local monitoring findings and the implementation of HB 1507.	1%	<ul style="list-style-type: none"> Develop a tracking document by August 31, 2021 Ensure 100% of DEO deadlines are met Develop a method and process to train employees to the new requirements-Implementation by January 2022. Implement 2 Compliance visits through outside monitoring firm. Share results with Finance & Executive committees. 	<ul style="list-style-type: none"> Tracking document completed August 21, 2021. Document, referred to as the "CSB Operational Calendar" will be compiled on an annual program-year basis and includes deadlines for all board governance-related items, requirements for the DEO Grantee/Subgrantee Agreement, financial-related deadlines, correspondence requirements from DEO, local policy tracking, a policy directory and other operational requirements such as monitoring, auditing, procurements and contracting. Met 100% of DEO deadlines – (Provided 4 consultative review responses for new and/or updated policies, 1 submission of Regional Targeted Occupations List by June 30). Trained new employees on requirements and development of PY22-23 Operational Calendar. Completed two successful compliance visits with outside monitoring firm (Taylor, Hall, Miller, Parker). Visits occurred in January 2022 and May 2022. Results provided to Finance/Executive Committees via Audit Report.



President's Completed 21-22 Goals (15%)

Goal	%	Measure	Status
Demonstrate CSB's successful regional partnerships	2%	<ul style="list-style-type: none"> Partner with other Florida Workforce Boards to implement event(s)/meeting(s) that shows at a minimum two cost saving outcomes. Share results with CareerSource Florida, CSB Board, Committees. 	<ol style="list-style-type: none"> Virtual Apprenticeship Summit was facilitated by CareerSource Brevard and held on June 3, 2022 with Volusia, Indian River, Port St. Lucie and Martin Counties. 13 training partners attended and there were 58 participants in attendance. Marketing campaign and facilitation resources were leveraged across regions. Having it virtually saved facility costs and travel costs between counties. Partnered with CareerSource Central Florida in a regional EDA grant focused on Industry Sectors in Healthcare and Manufacturing. Submitted in February 2022. If awarded CareerSource Brevard would receive funding somewhere between \$1- 1.5M. Awards are scheduled to be announced in September 2022. Pipeline: Partnership meetings with Eastern Florida State College, Volusia State College, Indian River State College, CareerSource Brevard, CareerSource Research Coast, CareerSource Flagler/Volusia began on June 10, 2022 to tap into funds set aside for workforce boards and education surrounding the high tech industry sectors of Aerospace, Manufacturing, logistics and engineering technology. (5M Pathways to Career Opportunities Grant and 9M in workforce funds to support Aviation, Aerospace and Defense Manufacturing) President has been designated the lead for the 9M. Results of items 1 & 2 were shared with CareerSource Florida and in the Presidents Report in August 2022 for CSB Committees and the Board.

President's Completed 21-22 Goals (15%)

Goal	%	Measure	Status
Build a training and employment pipeline in the Construction Industry.	2%	<ul style="list-style-type: none"> Implement one Sector Consortium meeting in the Construction Industry to gain connections and industry information on workforce issues. Create a labor market report with information on Brevard's construction industry workforce needs. (i.e. survey data, Burning Glass data, etc.) 	<ul style="list-style-type: none"> The first ever Construction Consortium/Career Fair was held on April 8, 2022 in collaboration with the Home Builders & Contractors Association of the Space Coast (HBCA). Connections were made and discussions were held with companies interested in developing apprenticeships in carpentry and other possible trainings. Labor Market information was gathered through a local survey (a link to raw data survey results are included). Labor market reports were created through Lightcast and shared with employers to include Margaritaville builders, Viera Builders/Duda and Sons, H.I.S Painting, Freedom Air and Heat, J P Donovan Construction, Don Facciobene, Inc. (DFI), Apis Cor Inc, Capritta Appliance and A/C, Ivey's Construction, Peay's Electric II, Inc, Landmasters Development, Inc., Merritt Island Air and Heat, Celtic Home Improvements, and LH Tanner Construction. The purpose of the survey was to see the needs of the local construction community as far as certification, workforce development, and high demand employment within the industry. The results from the survey were used not only to assess what type of training could be utilized with the grant funding but what the construction industry on a whole was needing then and in the future.

President's Completed 21-22 Goals (15%)

Goal	%	Measure	Status
Continued: Build a training and employment pipeline in the Construction Industry.	2%	<ul style="list-style-type: none"> Develop Career Pathways in the construction industry based on Brevard's industry needs. Complete training for 20 participants in the Construction Industry and find employment for 15. 	<ul style="list-style-type: none"> Attached are several Career Pathways developed in the Construction Industry this year. 38 participants have completed training in <ul style="list-style-type: none"> Aerial Boom lift 3b & Scissor Lift 3a Operator Certification Counterbalance & Rough Terrain Forklifts Operator Certification Excavator Operator DIRT Certification Skid Steer & Front-End Loader Operator DIRT Certification As well as Safety Training Certifications: <ul style="list-style-type: none"> OSHA 10 Hour Construction eLearning Hazard Communication Awareness (HazCom) Personal Protective Equipment Basic First Aid Emergency Evacuation Procedures Slips, Trips, and Falls Heat Stress Construction New Hire Safety Orientation 15 have found employment

President's Completed PY21-22 Goals (15%)

Goal	%	Measure	Status
Transition outgoing Senior Staff and incoming new Senior Staff Team for the following positions: <ul style="list-style-type: none"> VP of Operations (Retiring 12/31/2021) VP of Industry Relations (Left 7/27/2021) Chief Financial Officer (Retiring 7/30/2022) Executive Office/HR Manager (Retiring 12/31/2021) 	5%	<ul style="list-style-type: none"> Creation of Succession Plans for CFO, VP of Operations and Executive Office/HR Manager positions by August 31, 2021. Attend CFO training to include a webinar on Procurement and participate in the Workforce CFO training conducted in September 2021. Bi-weekly focused meetings to facilitate the transition of VP of Operations, VP of Industry Relations and Executive Office Manager starting July 1, 2021, through December 31, 2021 Upon Accountant/CFO hire date through July 2022, Bi-weekly meetings with Finance department to ensure mentorship and transition of Accountant/CFO duties successfully 	<ul style="list-style-type: none"> Transition plans were created. Available upon request. President attended Procurement and Workforce CFO training. Materials from the CFO training were also given to the new Accountant. Bi-weekly meetings were schedule for each position including the Accountant throughout the year. A joint meeting with the VP of Operations and Industry Relations was also added. Accountant promoted to Director of Finance. Processes put into place for part time consulting with Richard for a year.

President's Completed PY21-22 Goals (15%)

Goal	%	Measure	Status
Build and support a new successful, cohesive and efficient Senior Staff Team.	5%	<ul style="list-style-type: none"> Bi-weekly mentorship meetings with new VP of Operations, VP of Industry Relations and Executive Office/HR Manager through end of year. Enrollment of VPs in Stetson University's Disruptive Leadership Class Conduct two Senior Staff retreats to ensure integration of new members. 	<ul style="list-style-type: none"> Mentorship meetings occurred during bi-weekly meetings and President availability through TEAMS Chat, Text and phone calls was ongoing. VPs have enrolled in Disruptive Leadership Class and are currently in-process with the class. Brought VP of Operations and VP of Industry Relations to NAWB. Two Senior Staff Retreats have been completed, November 3, 2021 and April 6, 2022. Team building exercises accomplished including a Gallup Strengths-based workshop with the Senior Staff team conducted by the President.

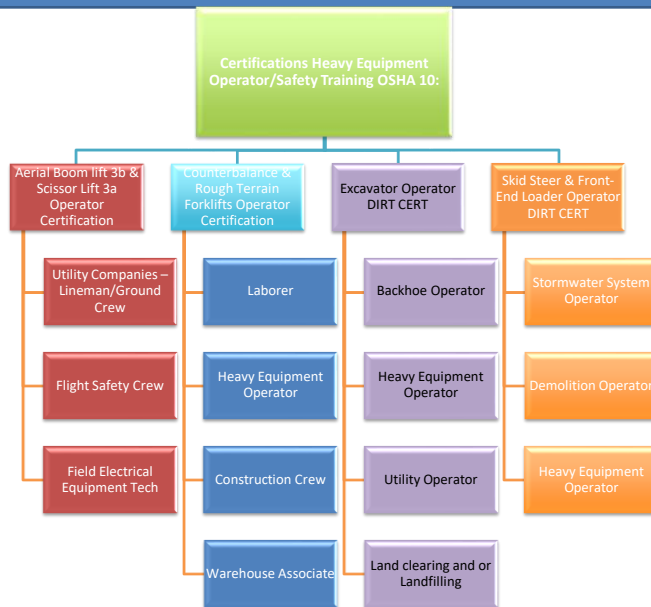


Construction Survey Results

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Career Pathways Rebuild FL (CBDG)



Action

Approve the accomplishment of the President's goals for PY21-22 and the incentive compensation earned.



CareerSource Brevard's Presidents Goals for PY 22-23



President's Incentive Contract Language

5. INCENTIVE COMPENSATION. Employee is eligible for incentive compensation. The incentive compensation fund is a percentage of the Employee's annual Base Salary at the beginning of the fiscal year Actual payment of the incentive compensation is based upon attainment of pre-determined goals mutually established by the CSB Executive Committee and the Employee. The target incentive amount is 15%. Each goal is weighted and contains a Threshold Objective (75%), a Target Objective (100%) and a Superior Objective (150%). A Threshold objective for a goal must be met in order to receive any kind of incentive compensation for that goal. See Table 1 for the incentive formula application example. The payment of the incentive compensation will occur in the first pay period following approval by the CSB Executive Committee. CSB reserves the right to modify, amend or discontinue the Incentive Compensation at any time, and as mutually agreed to, upon thirty (30) days written notice to the Employee specifying the effective date of the modification, amendment or discontinuance, and tendered in accordance with Paragraph 20 – NOTICES.



Incentive Table Example

Table 1 (Example)

	Goal 1 (25%)	Goal 2 (20%)	Goal 3 (15%)	Goal 4 (20%)	Goal 5 (20%)	Total
Threshold 75%	X		X			
Target 100%		X				
Superior 150%				X	X	
Factor	$.75 \times 25 = 18.75$	$1 \times 20 = 20$	$.75 \times 15 = 11.25$	$1.5 \times 20 = 30$	$1.5 \times 20 = 30$	110%
Total Score = 110% of 15% = 16.5%						
Incentive = Salary X (.165) = Incentive Dollars						



Proposed 22-23 Goals (15%)

Goals	Threshold 75%	Target 100%	Superior 150%
Letter Grade: 4% Ensure CareerSource Brevard receives an "A" grade.	-Creation of in-house reports that can track our progress on a monthly basis completed 30 days after receiving all baseline data. -Capture and implement baseline 2021 data process improvements 30 days after receiving all baseline data.	-Baseline data shows a "B" grade or mid-year 2022-23 data shows a "B" grade.	-Baseline data shows an "A" grade or mid-year 2022-23 data shows an "A" grade.
Florida's Workforce Alignment: 3% Stakeholder buy-in and planning	Meet with a minimum of 7 commissioners and local legislators to inform about the alignment.	Upon notification from CareerSource Florida of the recommendations, inform local legislators, county commission and at a minimum 4 key stakeholders of the outcomes.	Create a high-level plan for addressing the recommendations.



Proposed 22-23 Goals (15%)

Goals	Threshold 75%	Target 100%	Superior 150%
<p>Lead Florida's Aerospace/Aviation/Manufacturing/Cyber-Security Industries into a regional sectorial Alliance: 5%</p> <p>Bring businesses to the table to address the workforce issues and fortify the talent pipelines in this sector utilizing the Governor's set-aside funding of 9 Million.</p>	-Lead 3 workforce regions in creating a proposal submitted and accepted by CareerSource Florida	-Hire and train staff -Create a minimum of two regional standardization processes. (i.e. contracts, marketing or technology, etc.)	-Create and facilitate the Florida Atlantic Workforce Alliance and hold one consortium meeting.
Alignment of CareerSource Brevard's Board Seats to meet the diversity requirements from the County Commission: 3%	Meet with potential board members to replace 3-4 board business seats.	New members on board and accepted by County Commission by November 2022.	New diversity appointments for two mandated seats



Action

Approve or Modify the President's goals for PY22-23 for approval by the full Board of Directors.





REVISED
07/25/22

Grow the Resources of the Board Report

BOLD Denotes
Revisions or Additions

GRANTS (Federal, State Local Competitive and Non-competitive)				
Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
<p>Grant Name: Health Emergency Dislocated Worker Grants in Response to COVID-19 Outbreak</p> <p>Time Frame: 04/13/20 – 03/31/23</p> <p>Funding Source: USDOL / National Dislocated Worker</p>	\$4,249,999		<p>Additional funding (\$1.25M) was received bringing the total to \$4,249,999. This grant is extended until 31 March 2023 and additional funds are being requested in support of the extension.</p> <p>Staff are working with Aging Matters, Early Learning Coalition, Second Harvest Food Bank, City of Palm Bay Housing Dept., Daily Bread, Central Brevard Sharing Center, Catholic Charities of Central Florida, City of Melbourne Housing & Urban Improvement, Macedonia Community Development, Brevard County Housing and Human Services Department, Community of Hope, Brevard Neighborhood Development Coalition, Habitat for Humanity of Brevard Inc.</p> <p>Total activity: <ul style="list-style-type: none"> • 95 Participants Enrolled • 37 Employment at Exit </p>	James Watson
<p>Grant Name: Department of Economic Opportunity Community Development Block Grant – Disaster Recovery (DR)</p> <p>Workforce Recovery Training Program Time Frame: 3/01/2020 – 06/30/2023</p> <p>Funding Source: DEO/ HUD/CDBG</p> <p>Partner(s): Listed in Grant</p>	\$2,049,784	<p>The target is low to moderate income individuals. The grant allows CSB expand existing programs to provide training in construction trades, including roofing, masonry, carpentry, concrete finishing, plumbing, HVAC, electricity, heavy equipment operations, carpet laying, glass/window installation, plastering and welding.</p>	<p>RebuildFL United Academy Heavy Equipment and Safety Training Program is currently in its 7th session with a total of 9 participants. Classes are averaging between 9-10 participants each month. The program focuses on Nationally recognized certifications for Earth Moving Equipment, Mobile Elevated Work Platforms, Forklifts, and safety training, including OSHA 10 and Fall Protection.</p> <p>Since its first training cohort in November, the program has had 51 participants with a graduation rate of 95% and will hold its next session in August.</p> <p>Training continues to be held on a monthly basis.</p>	James Watson

GRANTS (Federal, State Local Competitive and Non-competitive)				
Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
<p>Grant Name: USDOL Apprenticeship Expansion Grant – Growing Advanced Manufacturing Apprenticeship Across America (GAMAAA)</p> <p>Time Frame: July 15, 2019 – July 15, 2023</p> <p>Funding Source: HIB Funds; Subrecipient of West LA (CA) Workforce Investment Board</p> <p>Enroll and train 40 jobseekers into AeroFlex Pre-Apprenticeship Program</p>	40 ToolingU Licenses and \$20K for Administration	CareerSource Brevard (CSB) in partnership and collaboration with the West LA (CA) WIB will continue to train jobseekers in a very successful, employer-driven pre-apprenticeship program that has been proven to support industry needs in California and Florida. The Aero-Flex Pre-Apprenticeship program meets the workforce development needs common to our region’s aerospace and aviation manufacturing industry partners. This unique training program provides a Soft Skills component, Core technical learning and Real-World employment via an On-the-Job training option.	CSB currently has access to 20 Aero-Flex training licenses from ToolingU SME at no cost out of the 40 that were given. A Subrecipient Agreement with the South Bay Workforce Investment Board was executed on March 2021 to continue to train jobseekers in the Aero-Flex Program. As of 07/25/22, we have enrolled 20 jobseekers, 7 of them have completed the online training, and 5 have received the CMFGA Certification. We are well on track to reach our goal.	Thomas LaFlore
<p>Grant Name: Substance Use Disorder (SUD) Navigator Grant</p> <p>Time Frame: 05/06/21-08/31/23</p> <p>Funding Source: DEO Wagner-Peyser 7 (b)</p> <p>Partner(s): Local agencies involved in SUD treatment & services</p>	\$156,520	This grant is provided to support hiring costs for a designated staff member to plan for and provide services for persons with Substance Use Disease (SUD). This person will utilize the funding to establish connections with existing local resources, as well as to address the stigma and barriers for persons with SUD. The overall goal is to assist in moving these customers to self-sufficient employment.	<p>Activities BRW report as of the end of the month for March 2022: BRW granted ended on March 2022 (final)</p> <ul style="list-style-type: none"> • 167 Participants Enrolled (actual goal achieved) • 167 Receiving Services (actual goal achieved) • 113 Entered Employment (actual goal achieved) • 24 are in training; • 12 completed training • 9 obtained credentials • 4 Humanitarian Services • 4 Business Learning Events (event occurred in July 2021 and February 2022) <p>At the expiration of the Brevard Recovery Works Grant on March 31, 2022, staff has shifted efforts to the Substance Use Disorder navigator grant which focuses on serving reentry, substance use and others impacted by the opioid crisis.</p>	Beatrice Boursiquot
<p>Grant Name: “Get There Faster” Salesforce Academy Program Grant</p> <p>Time Frame: 10/01/21 – 09/30/23</p>	\$923,305.97	This grant is provided to support low-income returning adult learners and youth to connect them with industry-driven credentials. PepUp Tech is a training provider that will offer cohort-based training in Salesforce skill	Salesforce training to WIOA eligible adults and youth started on June 13th with 11 individuals, and will last 10-weeks. Interested students will begin a 12-week internship while seeking full-time employment - if not	Amberstar Bush

GRANTS (Federal, State Local Competitive and Non-competitive)				
Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
Funding Source: CareerSource Florida Partner(s): Brevard Public Schools Adult and Community Education, Brevard Public Schools Career and Technical Education, PepUp Tech		development, a highly desired skillset in the current workforce on a nationwide scale. The grant will fund up to 50 participants for training, work experience and supportive services.	snagged up during the internship! Information sessions about this grant program continue, and the next cohort starts August 29, 2022. Participants can choose to attend courses virtually at their residence or under supervision of an instructional aide at Brevard Adult & Community Education's South Area Educational Center in Melbourne.	

UNRESTRICTED REVENUES (Non-governmental funding, Fee for service, Foundation and Corporate giving programs)				
Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
Grant Name: Ticket to Work (TTW) Program Time Frame: Indefinite Funding Source: Social Security Administration Partner(s): Vocational Rehabilitation	\$319,412 To Date	Focused on eligible TTW customers who want to return unsubsidized employment using the Employment Network (EN).	There was one new TTW participants in the 4th quarter PY 21-22. We received payments of \$3,171 for 21-22 for a cumulative total of \$319,412 . Staff continue to work with eligible customers who are interested in work or training. EN continues to progress at a modest pace. A slight up tick in July lends to a more promising 22-23.	James Watson
Grant Name: Tobacco Free Florida Time Frame: Indefinite Funding Source: Bureau of Tobacco Free Florida Partner(s): Florida Department of Health	\$54,046.50 To Date	The Bureau of Tobacco Free Florida (BTFF) partners with Florida RWB's to promote the "3 Free and Easy Ways to Quit" program to help clients quit tobacco and improve their employability. While this program is available free to all Florida residents, the Department of Health targets workforce clients and reward LWDB's for each client referral.	This agreement provides unrestricted revenue. Receipts for PY21-22 fourth quarter- (01/1/22-03/31/22) is \$70.00 .	Marina Stone
Grant Name: Healthcare Sector Strategy Time Frame: 7/1/16 – 9/30/2021 Funding Source: Private Sector Partner(s): A variety of health care employers, training vendors and others.	\$728,962 To Date In 6 th year	Employ a Healthcare Sector Strategist to coordinate Healthcare Sector Strategy to facilitate solutions for current workforce needs, projections for workforce issues over the next five years, and resources to meet both long and short term goals as established by the industry as a whole.	Progress made to Addendum 7 grant goals: <ul style="list-style-type: none"> • Administered 1 Healthcare On-the-job training agreement. • Implemented the Nursing Faculty talent attraction social media campaign, which resulted in 1 follow up phone call and 2 application submissions. • 5 more competitive scholarships were 	Megan Cochran

UNRESTRICTED REVENUES (Non-governmental funding, Fee for service, Foundation and Corporate giving programs)

Resource Information	Amount Awarded	Grant Focus	Current Status	Staff Lead
			<p>awarded to Educare Envision College of Nursing (EECN) students. EECN is now a WIOA eligible training provider and has had their Practical Nursing program approved for scholarship.</p> <ul style="list-style-type: none"> Placed an ad on the Upfront Tuition Match in Brevard Business News and made presentations on employee development resources to Florida Senior Living Association, Brevard Association of Human Services and Florida Health Care Association, but have not awarded a match to date. 	
<p>Grant Name: Wells Fargo Supportive Services for Community Empowerment</p> <p>Time Frame: 10/01/2018 - 11/01/2021</p> <p>Funding Sources: Wells Fargo</p> <p>Partners(s): NA</p>	<p>\$20,000</p>	<p>The focus of this grant is to assist participants in our program with support services needed to ensure successful job placement. Services can consist of transportation assistance, clothing to create a good first impression, and test preparation fees, etc.</p>	<p>CSB has moved to a reloadable cash card tracking system for these incentives. To date, \$1,400 remain in available funds for incentives.</p>	<p>Jana Bauer</p>
<p>Grant Name: AARP BTW50+ Skill Accelerator 50+ Workforce Initiative</p> <p>Time Frame: 12/16/2021 – 7/31/2022</p> <p>Funding Sources: AARP Foundation</p> <p>Training Partner: PepUp Tech</p>	<p>\$30,000</p>	<p>This grant focuses on providing skills training for BTW50+ participants and alumni by creating a certification focused short-term training program to help them get on the pathway to high quality, in-demand jobs. According to 10K, the established market demand growth for Salesforce talent grew by 328% for North America, from 2020 to 2021. Funds will be provided to support instructional costs for BTW50+ participants and alumni to gain valuable digital skills training, through SkillUp Brevard, as a precursor to entering a small, exclusive cohort-style Salesforce System Administrator Training Program operated by PepUp Tech.</p>	<p>CSB acquired 23 participants for the program's Phase 1, SkillUp Brevard, and chose 10 people to move onto Phase 2, Salesforce Academy, based on the scores earned from the pre-selected required courses chosen in collaboration with PepUp Tech and Metrix Learning. A total of 9 individuals successfully completed the Phase 2 Salesforce Academy and all individuals are in the process of being placed in paid internships. One individual interviewed with an internship and the employer was impressed enough that she will receive a shortened 6-week internship, followed by a permanent, full-time position starting at \$70k!</p>	<p>Jana Bauer</p>